

Central Intelligence Agency



Washington, D.C. 20505

8 OCT 1986

OTE 86-6394

Mr. Max Knight  
IBM, Bldg. 102-072  
9500 Godwin Drive  
Manassas, VA 22110

Dear Mr. Knight:

Thank you for accepting our invitation to participate in the discussion group at the Executive Seminar, 5 November 1986.

The format for this discussion will be much the same as it was the last time you spoke to our group. You will be one of two speakers who address the following aspects of executive development:

1. What experiences were most significant in preparing you for your present position?
2. How do you view executives as leaders?
3. How does your organization identify and develop executive talent?
4. Do you see the executive role changing over the next decade?  
If so, would there be a corresponding change in the types of people that would be required?
5. Can you recount any particular kinds of duties or events that have caused your executives identified as "high potential" to plateau or fail?
6. What advice would you give your recently appointed executives?

The panel will meet at Donaldson Brown Conference Center located in Port Deposit, Maryland. We have enclosed a map for your use. The session is scheduled to begin at 7:00 p.m., and we invite you to join us for social hour and dinner at 5:00. The Agency will, of course, reimburse you for travel expenses associated with participation in the Executive Seminar up to a maximum of \$75 per day. We will also give you an honorarium of \$250, the maximum that we are allowed to pay.

Mr. Max Knight

STAT  
STAT We will inform you who the other panel member is as soon as confirmation is obtained. Please send a short biographic sketch to the course director, [redacted] Central Intelligence Agency, Washington, D. C. 20505. Should you have questions, please feel free to call her [redacted]

Sincerely,

STAT [redacted]

Director  
of  
Training and Education

Enclosure

STAT OTE/LDD/EDS [redacted] (7 October 1986/OTE 86-6394)

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